Hong Kong – Vietnam Business Cooperation Symposium

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HKAFTA – Opportunities for Vietnam and Hong Kong

- Hong Kong: export of services
- Vietnam: agro export, tourism

- One Belt, One Road
- Port & Logistic Hub

Trade

Connectivity

Investment

Education & Culture

- Manufacturing
- Infrastructure
- Property & professional services

World-class education hub
- Corporate governance
About Esquel

A Vertically Integrated Textile and Apparel Company

Founded in 1978, Esquel supplied over 110 million shirts to leading brands around the world in 2017.
Industry Consolidation
- Country Mix of Total Apparel Export to the U.S. (by Value)

Source: US Office for Textile and Apparel
EGV - Esquel Garment Manufacturing Vietnam Ltd.
Established in 2001 in VSIP (Binh Duong)
Workforce: 5400
Area: 8 hectares
Capacity: 1.44 million pieces of knit garment a month
Acquired by Esquel in 2010 in Amata (Dong Nai)
Workforce: 2300
Area: 1.7 hectares
Capacity: 660K pieces of knit garments a month
EHV – Esquel Garment Manufacturing Vietnam – Hoa Binh

Established in 2013 in Luong Son (Hoa Binh)  
Workforce: 4000  
Area: 7 hectares  
Capacity: 650K pieces of garment a month
EGV Fabric Mill

Established in 2015
Workforce: 200
Area: 4 hectares
Planned capacity: 400 tons of knit fabric a month
Esquel Vietnam’s Major Customers in 2018
Apple staff uniform
From OEM for Leading Global Brands: Apple uniform
To: PYE 派 in the Sky

Dream team
Our airline PJ tips

In order to rekindle a bit of old-school glamour into today’s pared-back air travel experience, a handful of global airlines have teamed up with fashion experts to upgrade their first-class pyjamas and accessories to seriously luxurious offerings. Our favourite is the new sleep suit by Hong Kong’s Cathay Pacific, which has joined forces with luxury shirt maker Pye to bring us a new take on the mandarin collar suit that can be worn unbuttoned in a classic Western pyjama style. Also making a comeback are matching slippers and an eye mask, which have been updated to complete the set.

Competitors ANA, Lufthansa and Swiss will be helping you sleep tight too.

CATHAY PACIFIC
Pye’s organic cotton suit for Cathay Pacific has contrasting trims and is available in many colours.

The Japanese airline provides faux bedding by Nichikawa Sangyo, and double-sided knitted loungewear, guaranteeing a cozy night’s sleep.

LUFTHANSA
The airline’s snug pair of cotton pyjamas is made by German luxury shirt maker van Laak.

SWISS
Produced by long-established underwear brand Zimmemt of Switzerland, Swiss’ unisex, organic cotton pyjamas feature a polo shirt.
Our retail brand

Six Stores in Hong Kong and China

Oriental Plaza, Beijing
Central Building, Hong Kong
Maison Mode, Urumqi
Taikoo Hui, Guangzhou
Jing An Kerry Centre, Shanghai
Pacific Place, Hong Kong
我们的品牌 – 十如仕 The Determinant
致力于为中国绅士提供合身衬衫的品牌
Esquel Vietnam – Caring for the Environment

19% Energy Saving
2013 to 2017
Reduce from 5.72 Kwh/Doz to 4.66 Kwh/Doz

20% Diesel Saving
2013 to 2017
Reduce from 0.57 L/Doz to 0.46 L/Doz

35% Household water
2013 to 2017
Reduce from 2.66 m³/person/month To 1.73 m³/person/month

10% Washing water
2013 to 2017
Reduce from 0.060 m³/Doz to 0.054 m³/Doz
WE ARE FAMILY…

May 13-14, 2014 Anti-Chinese riots in Vietnam …
Esquel Vietnam was protected by a Wall of Vietnamese Workers
Heroic workers volunteered to protect the factory
Former President Truong Tan Sang visited our factory
Back to normal on May 26 – Miracle!
Margie thanking our colleagues for their loyalty and support
Thank you.

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